

Commercial Brokers Australia PL A.B.N 70 107 570 936

Ph: 1300 850 657 **Fx:** 1300 552 347

Suite 24, Breakfast Creek Wharf

194 Breakfast Creek Rd, Newstead Qld 4006

(P O BOX 3168, WARNER 4500)

From Broker Firm: Broker Name:	LENDER I.D No	
APPLICATION FOR FINANCE DATE:		
BORROWING ENTITY/S:		
A.C.N.:		_
BUSINESS ADDRESS:		
MAIL ADDRESS:		
TELEPHONE:	WK: ()	
CONTACT (preferred):		
NEW/INCREASE LOAN/S SOUGHT	LIMIT	BALANCE



* SETTLEMENT DATE:	FINA	NCE DATI	E :
* TERM: * RESIDUAL	/BALLO(ON (if applic)) :
* SUPPLIER: (HP/Lease/Chattel mortgage only	- -		
Overdraft			
* TYPE OF TRANSACTION: HP / Chattel Mortgage / Lease / Rental Business Loan Interest Only (term)		circle as appl Fixed (term	
* PERIOD ESTABLISHED:			
* NATURE OF BUSINESS:(industry type)	- - -		
(or "as for directors")	_		
GUARANTORS:	- - -	DOB	
DIRECTORS/partners(full names):	_	DOB	
LESS Own Funds = Total Required	\$(\$)	
+ other:Subtotal:	ф		
+ costs + margin/other loans	\$ \$		
Purchase Price/Refinance Amount			
PURPOSE OF LOAN/S: (& FUNDS TABLE)			



SECURITY OFFERED:	 	e
LVR:%		ADDITION EEE.
RATE: BANK & BRANCH:	DED PRICING)	APPLICATION FEE:
ACCOUNTANT:		
SOLICITOR:	-	
(previous) FINANCE CO R (& any credit file comment/s:)		



COMMENTS: (History, Industry Experience	BACKGROUND/EXPERIENCE ce, Financial History, Prospects, Asset Position etc)
(,,,	
	-
	-



SERVICING
AS PER CASHFLOW, FINANCIALS HELD (can be completed by Commercial Broker in Need)

	30/6/	30/6/	YTD?	
Net Profit				
+ Depreciation				
+ Interest				
+ Leases/HP's				
+ once off expense				
(asset loss/Bad				
Debt?)				
+ own wages				
+ own super				
+ Rent? (IF				
buying own				
premises)				_
T Edd CC				
LESS once off				
income				
(asset sale/s?)				_
TOTAL	\$	\$	\$	\$

AVERAGE (last 2yrs):

COMMITMENT SCHEDULE:

COMMITMENT SCHEDCEE.		
(List individual facilities)	NOW	PROPOSED
THIS REQUEST	\$	\$
	\$	\$
	\$	\$
	\$	\$
	\$	\$
SUBTOTAL		
Pers/business Credit Cards Limits\$		
Calc'd @ 3% of limits =	\$	\$
Home Loan	\$	\$
Other:	\$	\$
Other:	\$	\$
This request	\$	\$
Total	\$	\$



Income/DSR/Comments = (can be completed by/in conjunction with Commercial Business Broker if applic.)		

 $\begin{array}{ccc} \textbf{RECOMMENDED} & \textbf{x} & \textbf{date} \end{array}$

WE SEEK YOUR SOONEST ADVICE/S or OFFER/S ACCORDINGLY.

SUMARY/RECOMMENDATION:

MITIGANTS etc

To: (Lender)		Referred by:-
	Fx:	Commercial Brokers Australia Pty Ltd A.C.N. 107 570 936 SUITE 24,Breakfast Creek Wharf 194 Breakfast Creek Rd, Newstead 4006 (P O Box 3168, Warner 4500) Ph. 1300 850 657 Fax 1300 552 347

Referred to us by:-

				(you	r Business	Name)		
Applicant/Director/Partner 1		Applicant/Director/Partner 2						
<u>Title</u>		Title						
Surname		Surname						
Other Names				Other Names				
D.O.B.	Marital	Statu	S	D.O.B.	D.O.B. Marital Status			
Drivers Lic No		Ex	ιp	Drivers Lic No			Ехр	
No. of Dependant Children				No. of Dependant (No. of Dependant Children			
Ages				Ages				
Present Address				Present Address				
Postal Address				Postal Address				
Post Code				Post Code				
Years at Address				Years at Address				
Previous Address				Previous Address				
Post Code				Post Code				
Years at Address				Years at Address				
Telephone (W)				Telephone (W)				
(H)				(H)				
(M)				(M)				
Occupation				Occupation				
Current Employer				Current Employer				
Emp. Address				Emp. Address				
Payroll No.		F/T	P/T Cas	Payroll No.		F/T	P/T Cas	
From / /				From / /	,			
Previous Employer				Previous Employer	-			
Emp. Address				Emp Address				
From / / To	/	/		From /	/ To	o /	/	
Nearest Living Relative Not Liv	ing with	You		Nearest Living Rela	ative Not I	Living wit	th You	
Name:	. 			Name:				
Address:				Address:				
Phone No.:				Phone No.:		******		

Customer Statement of Position(Complete neatly by hand) Statement of Position of:

				as at	/ /20
]	Market Value	
<u>Liabilities</u>		Amount/s	<u>Assets</u>		Amount/s
Bank Overdraft			Cash on Hand		
Bank Interest Accrued			Term Deposits		
Trade Creditors			Bank Account Balances		
Wages/Salaries Owing to Emp	loyees				
Rates/Crown Rents			Book Debts – Good Stoc Trade/Debtors	k in	
Taxes			Produce or Livestock for	Sale	
Personal Debts			Work In Progress		
(Store A/c's etc)			Deposits Paid		
			Shares/Debentures		
Mortgagee of House: Lender =	=				
Repay \$ per month			House Property		
Other Bank Loans :			1		
1.(Lender Name)					
Repay \$ per me	onth		Other Property		
2.(Lender Name)					
Repay \$ per me	onth				
Hire Purchase/Personal Loans			Plant & Machinery		
From					
Repay \$ per me	onth		Livestock		
From			Produce for own use		
Repay \$ per me	onth				
Bankcard	<u></u>		Life Policies		
Mastercard					
Visa Card			Motor Vehicles		
Other Liabilities/Secured Cred	itors		TYTOGT VOINGIGS		
Repayable \$			Furniture etc		
Repayable \$			Other Assets		
Repayable \$					
respuration \$\psi\$			Goodwill of Business		
				not extend for	
			value)		
			Total Assets		\$
Total Liabilities		\$	Total Assets		
Total Liabilities		Ψ			
. C1					
+ Surplus					
= Total Assets					
	T = -			T =	
Lease Commitments	Rental		Months to Run	Residual Value	
	\$	per month		\$	
		ll of the above assets	are held in my/our own right an	nd do not form a part o	of any
Trust/Trustee arrang Customer's Signature	gement.		Customer's Signature		
Customer a arguature			Customer's Signature		



BORROWER DECLARATIONS

1/	Have you or your spouse, ever been declared Banl Estate for the benefit of Creditors, or have you, or Court Judgements against you or defaulted on any Spouse ever been shareholders or officers of any of Andron Liquidator has been appointed or have the	your spouse, had any unsatisfied previous loans? Have you or your company of which a Manager, Receive	er			
0.4	And/or Liquidator has been appointed or have there been any unsatisfied judgemen Entered against Such Company?					
2/	2/ Has any fee or charge been paid or promised to any person as consideration for obtaining of this loan?.					
3/						
4/	Have you or will you be borrowing additional funds give details.	s to complete this purchase? If yes,	YES/NO			
5/	Are you an Australian citizen or permanent resider	nt?	YES/NO YES/NO			
1/	INVESTMENT OR BUSINESS PURPO I/We declare that the credit to be provided to me/ wholly or predominantly for business or investmen	us by the credit provider is to be appl	ied YES/NO			
	IMPORTANT ould not sign this declaration unless this loan is who urposes. By signing this declaration you may lose process.	- Illy or predominantly for business or ir				
SIGN	SIGN	DATE	/ /			
	NOMINATION TO RECEIVE	<u>E NOTICES</u>				
I/We n	ominate	(print full name of the borrower ye	ou			
nomina	te) to receive all Code notices and other documents	on my/our behalf.				
Name o	of Borrower	Name of Borrower				
Signatu	ire of Borrower	Signature of Borrower	_			
Date:		Date: / /	_			



PRIVACY AND CREDIT INFORMATION PRIVACY ACT AUTHORISATIONS/AGREEMENTS

Authorisation to Act on Behalf of Individuals

In compliance with the Commonwealth Privacy Act, applicant parties to a finance application should complete and give this return to the below-named introducer/broker for the purposes of the Privacy Act.

Name of Introducer: Commercial Brokers Australia Pty Ltd A.C.N. 107 570 9		
And		
	(^ name of any preferred Lender)	

1. Acknowledgement of Disclosure of Credit information to a Credit Reporting Agency.

I/We acknowledge that Section 18E(8)(C) of the Privacy Act allows for a credit provider which the abovenamed introducer may approach in arranging my/our finance (hereinafter the Approached Credit Provider), to give a credit reporting agency certain personal information about my/our application for finance.

The information which may be given to an agency is covered by Section 18E(1) of the Act and includes:

- such permitted particulars about me/us which allow me/us to be identified:
- the fact that I/we have applied for finance and the amount:
- the fact that the approached credit provider is a current credit provider to me/us:
- payments which become overdue more than 60 days, and for which collection action has commenced:
- advice that payments are no longer overdue:
- cheques drawn by me/us which have been dishonoured more than once
- In specified circumstances, that in the opinion of the approached credit provider, I/we have committed a serious credit infringement:
- That finance provided to me/us by the approached credit provider has been paid or otherwise discharged.

By virtue of this acknowledgement I/we understand that the abovenamed introducer has informed me/us of the disclosure policy to a credit reporting agency of information about me/us of Approached Credit Providers and I/we so authorise such disclosures.

2. Agreement/Authority for Credit Provider to Perform Certain Permitted Actions Concerning a Finance Application or Transaction.

I/We acknowledge that, if it is considered relevant in assessing my/our application for personal credit, the approached credit provider may obtain a report about me/our commercial activities or commercial creditworthiness from a business which provides information about the commercial creditworthiness of persons.

I/We agree that, if it is considered relevant in assessing my/our application for commercial credit, the approached credit provider may obtain from a credit reporting agency a credit report containing personal credit information about me/us.

I/We agree that the approached credit provider may give to and seek from any credit providers named in the accompanying finance application and any credit providers that may be named in a personal or commercial credit report issued by a credit reporting agency or a commercial credit reporting agency respectively, information about my/our personal or commercial credit arrangements; I/we understand that this information can include any information about my/our creditworthiness, credit standing, credit history or credit capacity that credit providers are allowed to give or received from each other under the Privacy Act (Section 18N (I) (b)).

3. Authorisation to Act on Behalf of Individuals

For the purposes of arranging the finance which is the subject of my/our application, the details of which appear below, I/we authorised the abovenamed introducer to obtain a report about my/our consumer or commercial creditworthiness from a credit reporting agency or a commercial credit reporting business or from a credit provider named in this application or referred to in such reports.

I/We also authorise the abovenamed introducer to pass on the above obtained reports to such credit providers as are appropriate, for their consideration of this application.

I/We also authorise the abovenamed introducer to give to and receive from such parties as are necessary to the arranging of this finance, such personal information about me/us which is necessary to the arrangements.

arrange	ments.			
4.	DETAILS OF	APPLICATION:		
	Amount:			
	Purpose:			
	Signed:			
		(Applicant Parties)		
5.	Guarantor Parties Agreement			
reportii aboven	ng agency to asses amed Applicant P	ached Credit Provider may seek a credit report concerning me/us from a cress whether to accept me/us as a guarantor of the finance commitments for the arties (Section 18K(1)(C)) and in so doing I/we acknowledge that such credital information about me/us as per paragraph 1 of this authority.	2	
	Signed:			
	(Guara	tor Parties = directors/partners/third party security provider/s)		

This authorisation remains in force until finance is arranged.



Commercial Brokers Australia Pty Ltd ACN 107 570 936 P O Box 3168 WARNER QLD 4500

Dear Si	rs,		
I/We			
Of,			
	dersigned hereby request Commercial Brokers Australia Pty Ltd ACN 107 570 936 and its agent/s to d obtain finance on our behalf.		
I/We fu	rther acknowledge that:		
1.	Commercial Brokers Australia Pty Ltd ACN 107 570 936 IS NOT A MORTGAGE FINANCIER or LENDER. Commercial Brokers Australia Pty Ltd ACN 107 570 936 has my/our authority to introduce my/our application for finance to any or all of Commercial Brokers Australia Pty Ltd ACN 107 570 936 Accredited Banks, Building Societies and Credit Unions including any parent company or associated entities.		
2.	Commercial Brokers Australia Pty Ltd ACN 107 570 936 has exclusive rights to seek finance on my/our behalf up to and including (date) to produce conditional letters of offer for finance and days (minimum 21 days) to finalise/negotiate any loan offer/s. In the event of my/our default or termination under clause two (2) of this acknowledgment and		
3.	Agreement I/we agree to reimburse any costs incurred by Commercial Brokers Australia Pty Ltd in Seeking and Securing finance on my/our behalf up to and includingDollars		
	(\$00) being a minimum of 0.25% of the loan amount or \$750 whichever is the greater, providing - as a minimum - a conditional letter of offer is achieved with a maximum interest rate of% with conditions that are able to be met by me/us as the loan applicant/s specifically (if applicable):		
	We acknowledge that any offer of finance is subject to our acceptance but this does not void in any way, the rights of Commercial Brokers Australia Pty Ltd to collect the above fee for services rendered in achieving (a minimum of) a conditional offer of finance and also acknowledge that Commercial Brokers Australia Pty Ltd and its agent/s (your broker) may receive an introduction fee from my/our lender accepted lender upon settlement of any accepted finance offer. We further state that this form is considered irrevocable by ourselves.		
	APPLICANT APPLICANT		
	DATE: / / 20		

TO (client): FROM (broker): DATE: Please fax information to me at: (07) DETAILS REQUIRED FOR LOAN SUBMISSIONS				
Asset particulars, authorities >>>>> + 100 point IDENTIFICATION	Per forms above			
For each director/partner/guarantor/borrower we need Copies of >>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>	Drivers Licence with either of 1. Birth Certificate or 2. Passport + any Business/Company registration Certificate/s + any Trust Deed/s			
Regards CURRENT PROPERTIES OWNED	5 ,			
We need Copies of your	Rates Notices (all properties) 12 months Loan Statements for any existing loans Sale contract/s Agent Listing agreement? (^ if applic. to this type of condition ^)			
Re CURRENT ADDRESS/s Copies of	Rent Confirmation/s via: - Tenancy Agreement/s or - Agent Commission Letters or - Letter from Agent confirming rent/s achievable of - Or copy of (registered?) Lease/s			
CURRENT EMPLOYMENT/Industry	CV/History in Industry/Training provided (how many other projects/businesses previous ?)			
INCOME DETAILS	Forward Cashflow for min 12mths ??? 2 years Tax Returns (ALL entities - incl. personal) Presale contract/s? Marketing plan/s? Last 2 years Profit and Loss reports AND Balance Sheets from any NEW purchase business entity			
& IF NOT SELF EMPLOYED a letter from Employer stating >>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>	{Start Date & Gross & Net Income {Employment Status eg. F/Time, P/Time etc - a Copy of your resume is always a good source of employment history or industry experience - + 3 recent payslips (less than 60days old)			
BANK STATEMENTS	Trading accounts for last 6 mths Superannuation / Shares Statement Credit Card Statements (most recent) Copy of HP/Lease contracts?			
CONTRACT DETAILS				

Purchase Contract/s + Develop/Building approvals?

Building Quote or Floor Plan with Specifications Feasability/construction cashflow & timeline?

Building Contract / fit out Quote/s or

Fax or Photocopies of